

Ocean Rate Bulletin



Frozen Potatoes:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during January 2005. The denominator represents the total number of FEU shipped, by carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January 2005.

Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January 2005. Source: PIERS, January 2005.

Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

Transit Time:

Each carrier's transit time is calculated on departure from Seattle, WA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for March 31, 2005. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Ide through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Frozen Potatoes are quoted on full, 19 KT 40-foot refrigerated containers unless otherwise noted.

Definitions:

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
Chassis = Chassis Surcharge
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

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Seattle/Tacoma Ports To Bangkok, Thailand

Frozen Potatoes

Monthly Market Share For: January 2005

Month\Year: 5.8 \ 5.8

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time in Days</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>Container Rate</i>
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Hyundai	34%	34%	31										
Hanjin	34%	34%	22										
Evergreen	31%	31%	24										

Average Container Rate

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Seattle/Tacoma Ports To Busan, South Korea

Frozen Potatoes

Monthly Market Share For: January 2005

Month\Year: 25.8 \ 25.8

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	61%	61%	11										
Hyundai	23%	23%	13										
Maersk-SeaLand	15%	15%	20	\$3,750	\$320	\$40							\$4,110
Average Container Rate													\$4,110

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Seattle/Tacoma Ports To Ho Chi Minh City, Vietnam

Frozen Potatoes

Monthly Market Share For: January 2005

Month\Year: 2.9 \ 2.9

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time in Days</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>Container Rate</i>
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
OOCL	100%	100%	17										

Average Container Rate

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Seattle/Tacoma Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: January 2005

Month\Year: 32.5 \ 32.5

Month\Year: 32.5 \ 32.5

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hyundai	44%	44%	30										
OOCL	25%	25%	23										
Hanjin	12%	12%	21										
Evergreen	7%	7%	23										
NYK Line	6%	6%	19										
Hatsu Marine Ltd.	6%	6%	20										

Average Container Rate

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Seattle/Tacoma Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: January 2005

Month\Year: 95.5 \ 95.5

Month\Year: 95.5 \ 95.5

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	27%	27%	12										
NYK Line	25%	25%	13										
Evergreen	19%	19%	14										
Hatsu Marine Ltd.	14%	14%	12										
Hyundai	13%	13%	16										
Hanjin	2%	2%	13										

Average Container Rate

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Seattle/Tacoma Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: January 2005

Month\Year: 119.5 \ 119.5

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	36%	36%	15										
Hanjin	23%	23%	18										
Hatsu Marine Ltd.	22%	22%	18										
Maersk-SeaLand	13%	13%	26	\$4,150	\$320	\$40							\$4,510
Hyundai	3%	3%	25										
Evergreen	2%	2%	21										
Average Container Rate													\$4,510

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Seattle/Tacoma Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: January 2005

Month\Year: 54.0 \ 54.0

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time in Days</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>Container Rate</i>
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Hanjin	95%	95%	20										
Evergreen	4%	4%	22										
Hyundai	1%	1%	27										

Average Container Rate

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Seattle/Tacoma Ports To Shanghai, China

Frozen Potatoes

Monthly Market Share For: January 2005

Month\Year: 10.4 \ 10.4

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
K Line	38%	38%	13										
China Shipping	19%	19%	12	\$2,100									\$2,100
COSCO	19%	19%	17	\$4,800									\$4,800
Norasia	19%	19%		\$700	\$368								\$1,068
OOCL	4%	4%	16										
Average Container Rate													\$2,656

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Seattle/Tacoma Ports To Singapore

Frozen Potatoes

Monthly Market Share For: January 2005

Month\Year: 68.4 \ 68.4

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	31%	31%	17										
Maersk-SeaLand	26%	26%	25	\$4,150	\$320	\$40	10%						\$4,925
Hyundai	23%	23%	26										
Hanjin	6%	6%	19										
Evergreen	4%	4%	20										
Yang Ming	3%	3%	21										
NYK Line	3%	3%	15										
K Line	3%	3%	25										
Average Container Rate													\$4,925

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Seattle/Tacoma Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: January 2005

Month\Year: 905.0 \ 905.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
COSCO	35%	35%	14	\$3,250									\$3,250
NYK Line	30%	30%	9	\$2,300	\$320								\$2,620
K Line	15%	15%	10	\$3,300	\$140	\$40							\$3,480
MOL	6%	6%	9	\$4,100	\$320	\$40							\$4,460
OOCL	6%	6%	9	\$4,750	\$320	\$40							\$5,110
Evergreen	4%	4%	11 ³										
Hanjin	4%	4%	10										
Hyundai	1%	1%	9										
Hapag-Lloyd	1%	1%	9	\$150 ¹⁶	\$16 ¹⁶	\$40	50%	\$34 ¹⁶					\$5,265
APL	0%	0%	11	\$160 ¹⁶	\$17 ¹⁶	\$40	50%						\$4,666
Hatsu Marine Ltd.	0%	0%	19										
Average Container Rate													\$3,286

¹⁶ Rate is calculated per KT not by container.

³ Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma/Portland Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: January 2005

Month\Year: 128.3 \ 128.3

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Maersk-SeaLand	25%	25%	17	\$3,750	\$320	\$40							\$4,110
Yang Ming	23%	23%	15										
Hyundai	16%	16%	19										
COSCO	12%	12%	17	\$2,646									\$2,646
Evergreen	6%	6%	17										
OOCL	5%	5%	13										
MOL	5%	5%	13	\$3,450	\$320	\$40							\$3,810
NYK Line	5%	5%	12										
K Line	2%	2%	16										
Hanjin	1%	1%											
Average Container Rate													\$3,643